

GL Code	Actual	Budget	Variance	Last Year	Variance		YTD	YTD Budget	Variance	YTD Last Year	Variance
						Rounds					
0001-**-***	63	0	63	67	-4	Rounds - Public	63	0	63	67	-4
0002-**-***	10	0	10	0	10	Rounds - Outing	10	0	10	0	10
0003-**-***	32	0	32	2	30	Rounds - Member	32	0	32	2	30
	105	0	105	69	36	Total Rounds	105	0	105	69	36
						Revenue					
						Green Fees					
2001-50-***	1,465	0	1,465	1,571	-106	Green Fees	1,465	0	1,465	1,571	-106
2002-50-***	320	0	320	0	320	Green Fees-Outings	320	0	320	0	320
	1,785	0	1,785	1,571	215	Total Green Fees	1,785	0	1,785	1,571	215
						Cart Fees					
2004-50-***	355	0	355	368	-13	Cart Fees	355	0	355	368	-13
2005-50-***	75	0	75	0	75	Cart Fees-Outings	75	0	75	0	75
	430	0	430	368	62	Total Cart Fees	430	0	430	368	62
						Driving Range					
2007-50-***	613	0	613	0	613	Range	613	0	613	0	613
	613	0	613	0	613	Total Driving Range	613	0	613	0	613
						Golf Cards/Passes					
2014-50-***	57	0	57	76	-19	Golf Card/Passes	57	0	57	76	-19
	57	0	57	76	-19	Total Golf Card/Passes	57	0	57	76	-19
						Dues Income - Monthly Dues					
2019-50-***	1,000	0	1,000	6,000	-5,000	Membership-Monthly Dues	1,000	0	1,000	6,000	-5,000
	1,000	0	1,000	6,000	-5,000	Total Dues Income - Monthly Dues	1,000	0	1,000	6,000	-5,000
						Miscellaneous Income and Discounts					
2901-50-***	1,406	0	1,406	3,529	-2,123	Miscellaneous Income	1,406	0	1,406	3,529	-2,123
2904-50-***	57	0	57	8	49	Tenant Income Base Rent	57	0	57	8	49
	1,463	0	1,463	3,537	-2,074	Total Miscellaneous Income and Discounts	1,463	0	1,463	3,537	-2,074
	5,348	0	5,348	11,551	-6,203	Total Revenue	5,348	0	5,348	11,551	-6,203
	5,348	0	5,348	11,551	-6,203	GROSS INCOME	5,348	0	5,348	11,551	-6,203
						Labor					
						Golf Operation Labor					
5208-50-***	2,198	0	-2,198	0	-2,198	Hourly Staff-Assistant Pro	2,198	0	-2,198	0	-2,198
5209-50-***	0	0	0	1,265	1,265	Hourly Staff-GS Attendant	0	0	0	1,265	1,265
	2,198	0	-2,198	1,265	-933	Total Golf Operations Labor	2,198	0	-2,198	1,265	-933
						General and Administrative					
5001-70-***	5,816	0	-5,816	5,674	-142	Manager-General	5,816	0	-5,816	5,674	-142
	5,816	0	-5,816	5,674	-142	Total General and Administrative	5,816	0	-5,816	5,674	-142
						Maintenance and Landscaping					
5007-60-***	6,175	0	-6,175	6,024	-151	Manager-Superintendent	6,175	0	-6,175	6,024	-151
5220-60-***	2,480	0	-2,480	2,110	-370	Hourly Staff-Assistant Super	2,480	0	-2,480	2,110	-370
5221-60-***	4,560	0	-4,560	4,580	20	Hourly Staff-Mechanic	4,560	0	-4,560	4,580	20
	13,214	0	-13,214	12,715	-500	Total Maintenance and Landscaping	13,214	0	-13,214	12,715	-500
	21,228	0	-21,228	19,654	-1,575	Total Direct Labor	21,228	0	-21,228	19,654	-1,575
						Total Payroll Taxes					
5502-50-***	324	0	-324	192	-133	Other-Payroll Tax	324	0	-324	192	-133
5502-60-***	1,919	0	-1,919	1,807	-112	Other-Payroll Tax	1,919	0	-1,919	1,807	-112
5502-70-***	804	0	-804	405	-399	Other-Payroll Tax	804	0	-804	405	-399
	3,047	0	-3,047	2,404	-643	Total Payroll Taxes	3,047	0	-3,047	2,404	-643
						Total Medical/Health Benefits					
5503-70-***	1,884	0	-1,884	2,518	633	Other-Benefits	1,884	0	-1,884	2,518	633
7402-70-***	979	0	-979	1,102	124	Insurance-Workmans Comp	979	0	-979	1,102	124
	2,863	0	-2,863	3,620	757	Total Medical/Health Benefits	2,863	0	-2,863	3,620	757
	5,910	0	-5,910	6,024	114	Total Payroll Burden	5,910	0	-5,910	6,024	114
	27,138	0	-27,138	25,678	-1,461	Total Labor	27,138	0	-27,138	25,678	-1,461
						Other Operational Expenses					
						Golf Ops					
6204-50-***	470	0	-470	0	-470	Cart Repairs	470	0	-470	0	-470
6303-50-***	0	0	0	50	50	Bank Fees	0	0	0	50	50
	470	0	-470	50	-420	Total Golf Ops	470	0	-470	50	-420
						G&A					
6001-70-***	2,629	0	-2,629	2,857	228	Utilities-Electric	2,629	0	-2,629	2,857	228
6003-70-***	0	0	0	514	514	Utilities-Water/Sewer	0	0	0	514	514
6004-70-***	0	0	0	100	100	Phone-Cell	0	0	0	100	100
6005-70-***	152	0	-152	312	160	Phone - Telco	152	0	-152	312	160
6103-70-***	0	0	0	85	85	Supplies-Office	0	0	0	85	85
6301-70-***	265	0	-265	0	-265	Licenses, Fees, and Permits	265	0	-265	0	-265
6305-70-***	1,142	0	-1,142	1,062	-80	Credit Card Fees	1,142	0	-1,142	1,062	-80

6307-70-***	0	0	0	476	476 Legal/Accounting/Professional	0	0	0	476	476
6313-70-***	4,245	0	-4,245	4,162	-83 BCG Management	4,245	0	-4,245	4,162	-83
6314-70-***	55	0	-55	642	587 Payroll Processing	55	0	-55	642	587
6406-70-***	67	0	-67	64	-3 Pest Control	67	0	-67	64	-3
6407-70-***	174	0	-174	174	0 Security	174	0	-174	174	0
6501-70-***	0	0	0	90	90 IT Support	0	0	0	90	90
6502-70-***	0	0	0	1,818	1,818 Computer Supplies/Equipment	0	0	0	1,818	1,818
6503-70-***	0	0	0	458	458 Software	0	0	0	458	458
6505-70-***	503	0	-503	460	-44 TV/Cable or Dish	503	0	-503	460	-44
7303-70-***	632	0	-632	3,319	2,687 GPS Equip Leases-Operating	632	0	-632	3,319	2,687
8012-70-***	104	0	-104	51	-53 Chamber / Organization Dues	104	0	-104	51	-53
	9,969	0	-9,969	16,642	6,673 Total G&A	9,969	0	-9,969	16,642	6,673
					Maintenance					
6002-60-***	519	0	-519	908	388 Utilities-Gas/Propane	519	0	-519	908	388
6004-60-***	76	0	-76	96	20 Phone-Cell	76	0	-76	96	20
6108-60-***	0	0	0	348	348 Supplies-Shop	0	0	0	348	348
6202-60-***	133	0	-133	0	-133 Equip Maint/Repair-Fix	133	0	-133	0	-133
6203-60-***	0	0	0	377	377 Equip Maint/Repair-Prevent	0	0	0	377	377
6301-60-***	205	0	-205	205	0 Licenses, Fees, and Permits	205	0	-205	205	0
6607-60-***	0	0	0	140	140 Uniforms	0	0	0	140	140
6803-60-***	0	0	0	-205	-205 Portable Toilets	0	0	0	-205	-205
7201-60-***	163	0	-163	0	-163 Oil/Lube	163	0	-163	0	-163
	1,096	0	-1,096	1,868	772 Total Maintenance	1,096	0	-1,096	1,868	772
					Sales and Marketing					
8006-75-***	196	0	-196	0	-196 Broadcast E-mail	196	0	-196	0	-196
8007-75-***	-63	0	63	276	339 Web Site	-63	0	63	276	339
8008-75-***	315	0	-315	270	-45 Graphic Design	315	0	-315	270	-45
8015-75-***	57	0	-57	0	-57 Sales Management	57	0	-57	0	-57
8020-75-***	13	0	-13	0	-13 CX Initiatives	13	0	-13	0	-13
	517	0	-517	546	29 Total Sales and Marketing	517	0	-517	546	29
					Leases, Taxes and Insurance					
7301-70-***	4,991	0	-4,991	4,991	0 Golf Cart Equip Leases	4,991	0	-4,991	4,991	0
7401-70-***	3,043	0	-3,043	3,148	105 Insurance-P&C	3,043	0	-3,043	3,148	105
	8,033	0	-8,033	8,138	105 Total Leases, Taxes and Insurance	8,033	0	-8,033	8,138	105
	20,085	0	-20,085	27,244	7,159 Total Other Operational Expenses	20,085	0	-20,085	27,244	7,159
	47,223	0	-47,223	52,922	5,698 Total Expenses	47,223	0	-47,223	52,922	5,698
	-41,876	0	-41,876	-41,371	-505 EBITDAR	-41,876	0	-41,876	-41,371	-505
	-41,876	0	-41,876	-41,371	-505 EBITDA	-41,876	0	-41,876	-41,371	-505
	-41,876	0	-41,876	-41,371	-505 Net Income	-41,876	0	-41,876	-41,371	-505